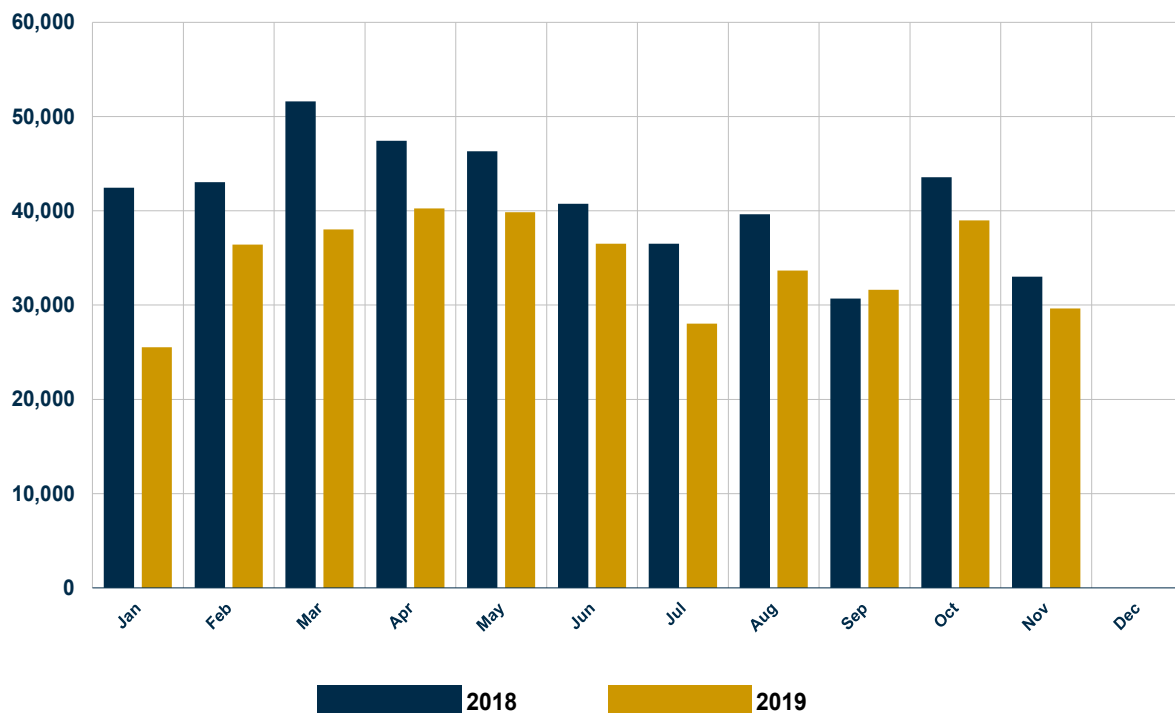


Wholesale Recreation Vehicle Shipments

	NOV 2018	NOV 2019	Change Over Last Year	Cum. 2018	Cum. 2019	Change Year To Date
Towables						
Travel Trailers (ALL)	21,926	19,698	-10.2%	307,979	255,910	-16.9%
Travel Trailers - Fifth Wheel	6,086	5,763	-5.3%	82,560	69,622	-15.7%
Folding Camping Trailers	581	545	-6.2%	6,716	6,140	-8.6%
Truck Campers	275	291	5.8%	3,625	3,120	-13.9%
All Towable RVs	28,868	26,297	-8.9%	400,880	334,792	-16.5%
Motorhomes						
Conventional (Type A)	1,598	1,144	-28.4%	20,504	15,304	-25.4%
Van Campers (Type B)	510	368	-27.8%	5,496	3,951	-28.1%
Mini (Type C)	2,047	1,835	-10.4%	28,429	24,507	-13.8%
All Motorhomes	4,155	3,347	-19.4%	54,429	43,762	-19.6%
Total RV Shipments	33,023	29,644	-10.2%	455,309	378,554	-16.9%

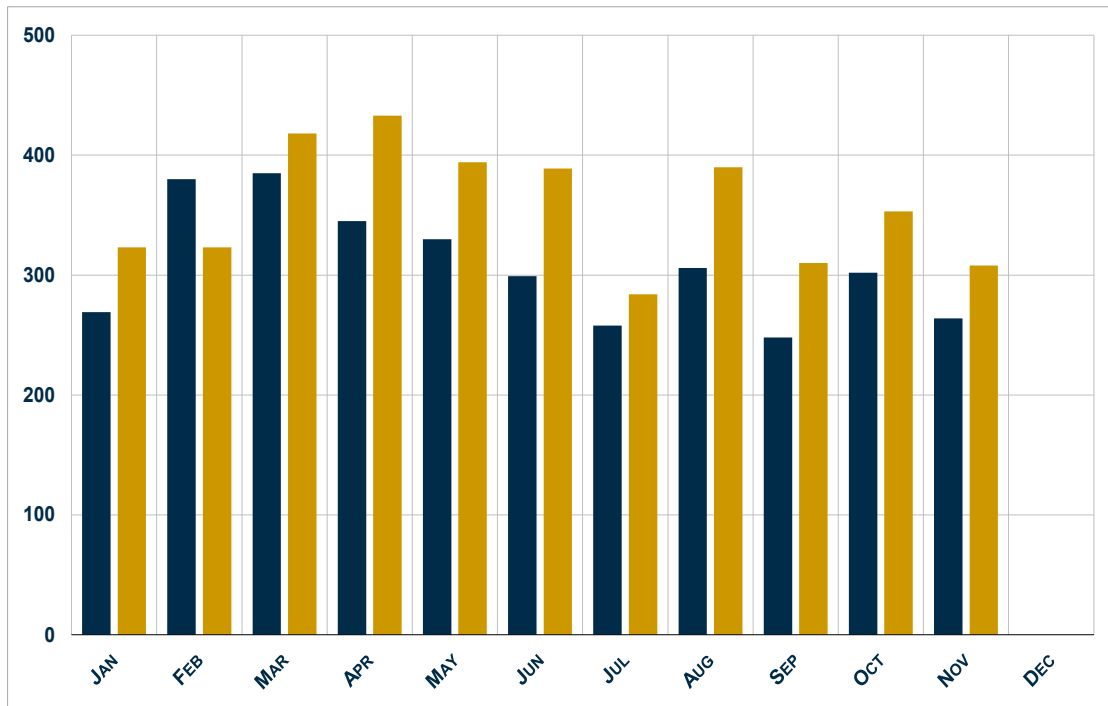
Total Shipments Monthly vs. Last Year



Wholesale Park Model RV Shipments

	November 2018	November 2019	Change Over Last Year	Cum. 2018	Cum. 2019	Change Year To Date
Park Model RVs	264	308	16.7%	3,386	3,925	15.9%

Total Monthly Shipments vs. Last Year



2019
 2018

<u>November</u>	<u>Year to Date</u>	
308	3,922	<u>Greater than 8.5 feet wide</u>
0	3	<u>8.5 feet wide or less</u>

* Year to date numbers can differ from reported numbers.

** Canadian Shipments removed from monthly and year-to-date totals

PMRV SHIPMENT DESTINATIONS - NOVEMBER 2019

Total Units = 308

Pacific	56	17.67%
Alaska	0	0.00%
California	38	11.99%
Hawaii	0	0.00%
Oregon	6	1.89%
Washington	12	3.79%

Mountain	53	16.72%
Arizona	49	15.46%
Colorado	1	0.32%
Idaho	0	0.00%
Montana	0	0.00%
Nevada	1	0.32%
New Mexico	0	0.00%
Utah	2	0.63%
Wyoming	0	0.00%

W. No. Central	15	4.73%
Iowa	3	0.95%
Kansas	0	0.00%
Minnesota	11	3.47%
Missouri	0	0.00%
Nebraska	0	0.00%
No. Dakota	1	0.32%
So. Dakota	0	0.00%

W. So. Central	65	20.50%
Arkansas	4	1.26%
Louisiana	0	0.00%
Oklahoma	0	0.00%
Texas	61	19.24%

E. No. Central	34	10.73%
Illinois	11	3.47%
Indiana	6	1.89%
Michigan	1	0.32%
Ohio	7	2.21%
Wisconsin	9	2.84%

E. So. Central	3	0.95%
Alabama	2	0.63%
Kentucky	0	0.00%
Mississippi	0	0.00%
Tennessee	1	0.32%

Outside US	9	2.84%
Asia	0	0.00%
Canada	9	2.84%
Europe	0	0.00%
Other	0	0.00%

South Atlantic	39	12.30%
Delaware	1	0.32%
Florida	8	2.52%
Georgia	2	0.63%
Maryland	2	0.63%
No. Carolina	18	5.68%
So. Carolina	8	2.52%
Virginia	0	0.00%
West Virginia	0	0.00%

Mid Atlantic	18	5.68%
New Jersey	0	0.00%
New York	4	1.26%
Pennsylvania	14	4.42%

New England	25	7.89%
Connecticut	1	0.32%
Maine	9	2.84%
Massachusetts	15	4.73%
New Hampshire	0	0.00%
Rhode Island	0	0.00%
Vermont	0	0.00%

* Destination totals might not match shipment totals

** Canadian shipment totals removed from shipment total reported on Page 3 and top of this page