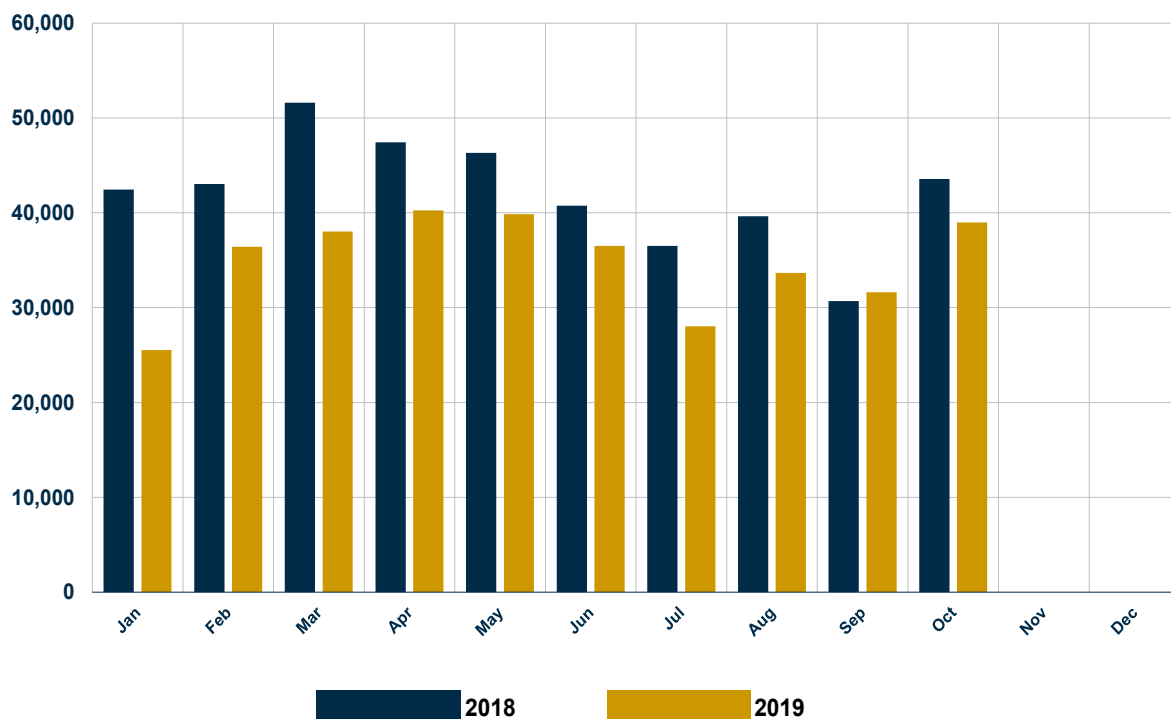


Wholesale Recreation Vehicle Shipments

	OCT 2018	OCT 2019	Change Over Last Year	Cum. 2018	Cum. 2019	Change Year To Date
Towables						
Travel Trailers (ALL)	29,640	26,057	-12.1%	286,053	236,212	-17.4%
Travel Trailers - Fifth Wheel	8,145	7,804	-4.2%	76,474	63,859	-16.5%
Folding Camping Trailers	621	612	-1.4%	6,135	5,595	-8.8%
Truck Campers	353	393	11.3%	3,350	2,829	-15.6%
All Towable RVs	38,759	34,866	-10.0%	372,012	308,495	-17.1%
Motorhomes						
Conventional (Type A)	1,946	1,524	-21.7%	18,906	14,160	-25.1%
Van Campers (Type B)	521	431	-17.3%	4,986	3,583	-28.1%
Mini (Type C)	2,342	2,151	-8.2%	26,382	22,672	-14.1%
All Motorhomes	4,809	4,106	-14.6%	50,274	40,415	-19.6%
Total RV Shipments	43,568	38,972	-10.5%	422,286	348,910	-17.4%

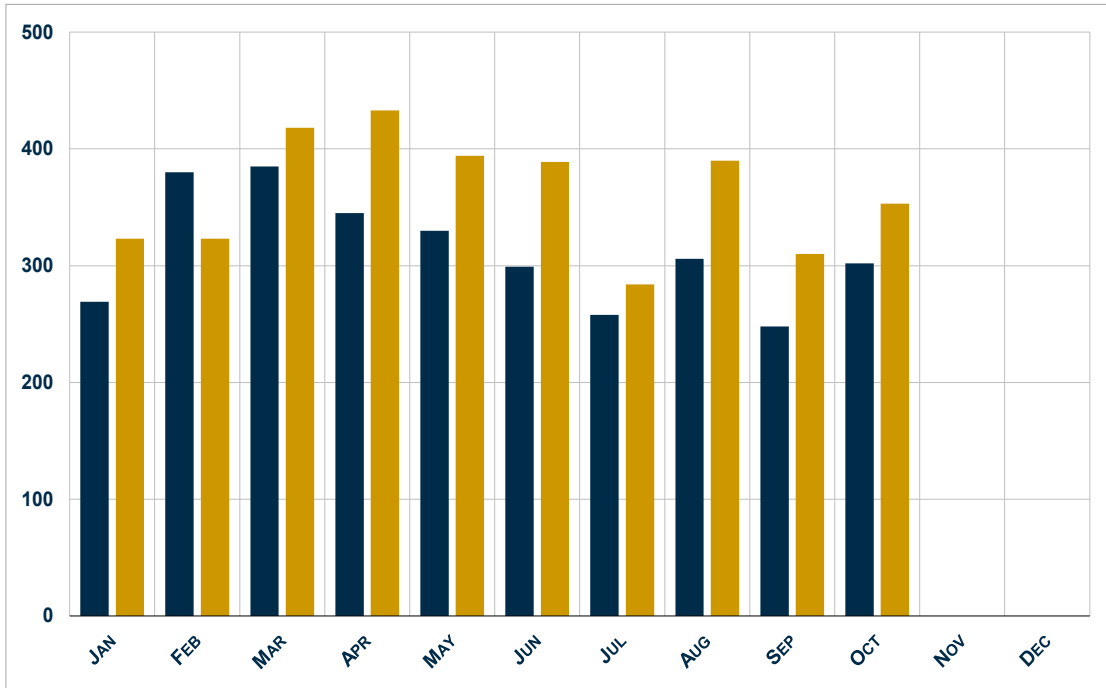
Total Shipments Monthly vs. Last Year



Wholesale Park Model RV Shipments

	October 2018	October 2019	Change Over Last Year	Cum. 2018	Cum. 2019	Change Year To Date
Park Model RVs	302	353	16.9%	3,122	3,617	15.9%

Total Monthly Shipments vs. Last Year



2019 2018

<u>October</u>	<u>Year to Date</u>	<u>Greater than 8.5 feet wide</u>
353	3,614	
0	3	<u>8.5 feet wide or less</u>

* Year to date numbers can differ from reported numbers.

** Canadian Shipments removed from monthly and year-to-date totals

PMRV SHIPMENT DESTINATIONS - OCTOBER 2019

Total Units = 350

Pacific	55	14.91%
Alaska	0	0.00%
California	41	11.11%
Hawaii	0	0.00%
Oregon	4	1.08%
Washington	10	2.71%

Mountain	60	16.26%
Arizona	52	14.09%
Colorado	2	0.54%
Idaho	3	0.81%
Montana	1	0.27%
Nevada	0	0.00%
New Mexico	1	0.27%
Utah	0	0.00%
Wyoming	1	0.27%

W. No. Central	24	6.50%
Iowa	0	0.00%
Kansas	0	0.00%
Minnesota	19	5.15%
Missouri	3	0.81%
Nebraska	0	0.00%
No. Dakota	2	0.54%
So. Dakota	0	0.00%

W. So. Central	56	15.18%
Arkansas	2	0.54%
Louisiana	1	0.27%
Oklahoma	0	0.00%
Texas	53	14.36%

E. No. Central	46	12.47%
Illinois	3	0.81%
Indiana	1	0.27%
Michigan	10	2.71%
Ohio	3	0.81%
Wisconsin	29	7.86%

E. So. Central	4	1.08%
Alabama	0	0.00%
Kentucky	0	0.00%
Mississippi	0	0.00%
Tennessee	4	1.08%

Outside US	19	5.15%
Asia	0	0.00%
Canada	19	5.15%
Europe	0	0.00%
Other	0	0.00%

South Atlantic	52	14.09%
Delaware	4	1.08%
Florida	15	4.07%
Georgia	8	2.17%
Maryland	0	0.00%
No. Carolina	19	5.15%
So. Carolina	5	1.36%
Virginia	1	0.27%
West Virginia	0	0.00%

Mid Atlantic	39	10.57%
New Jersey	21	5.69%
New York	8	2.17%
Pennsylvania	10	2.71%

New England	14	3.79%
Connecticut	0	0.00%
Maine	13	3.52%
Massachusetts	0	0.00%
New Hampshire	1	0.27%
Rhode Island	0	0.00%
Vermont	0	0.00%

* Destination totals might not match shipment totals

** Canadian shipment totals removed from shipment total reported on Page 3 and top of this page