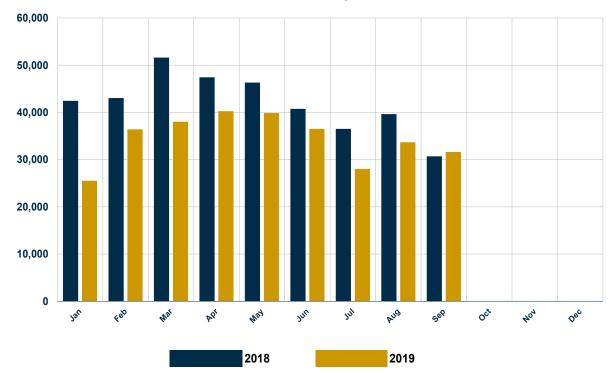


Wholesale Recreation Vehicle Shipments

	Change					Change
	SEP	SEP Over		Cum.	Cum.	Year To Date
	2018	2019	2019 Last Year		2019	
Towables						
Travel Trailers (ALL)	20,880	21,253	1.8%	256,413	210,155	-18.0%
Travel Trailers - Fifth Wheel	5,833	6,282	7.7%	68,329	56,055	-18.0%
Folding Camping Trailers	244	287	17.6%	5,514	4,983	-9.6%
Truck Campers	282	263	-6.7%	2,997	2,436	-18.7%
All Towable RVs	27,239	28,085	3.1%	333,253	273,629	-17.9%
Motorhomes						
Conventional (Type A)	1,402	1,200	-14.4%	16,960	12,636	-25.5%
Van Campers (Type B)	485	380	-21.6%	4,465	3,152	-29.4%
Mini (Type C)	1,843	1,974	7.1%	24,040	20,521	-14.6%
All Motorhomes	3,730	3,554	-4.7%	45,465	36,309	-20.1%
Total RV Shipments	30,969	31,639	2.2%	378,718	309,938	-18.2%

Total Shipments Monthly vs. Last Year

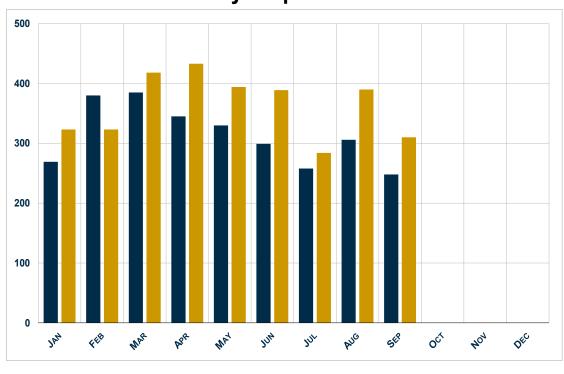


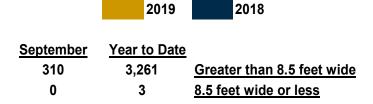


Wholesale Park Model RV Shipments

		Change				Change
	September 2018	September 2019	Over Last Year	Cum. 2018	Cum. 2019	Year To Date
Park Model RVs	248	310	25.0%	2,820	3,264	15.7%

Total Monthly Shipments vs. Last Year





^{*} Year to date numbers can differ from reported numbers.

^{**} Canadian Shipments removed from monthly and year-to-date totals



PMRV SHIPMENT DESTINATIONS - SEPTEMBER 2019

Total Units = 310

Pacific	55	16.67%
Alaska	0	0.00%
California	35	10.61%
Hawaii	0	0.00%
Oregon	6	1.82%
Washington	14	4.24%

Mountain	65	19.70%
Arizona	43	13.03%
Colorado	5	1.52%
Idaho	4	1.21%
Montana	0	0.00%
Nevada	0	0.00%
New Mexico	8	2.42%
Utah	1	0.30%
Wyoming	4	1.21%

W. No. Central	23	6.97%
lowa	0	0.00%
Kansas	3	0.91%
Minnesota	12	3.64%
Missouri	5	1.52%
Nebraska	0	0.00%
No. Dakota	3	0.91%
So. Dakota	0	0.00%

W. So. Central	33	10.00%
Arkansas	2	0.61%
Louisiana	1	0.30%
Oklahoma	0	0.00%
Texas	30	9.09%

E. No. Central	39	11.82%
Illinois	6	1.82%
Indiana	4	1.21%
Michigan	4	1.21%
Ohio	15	4.55%
Wisconsin	10	3.03%

E. So. Central	14	4.24%
Alabama	4	1.21%
Kentucky	0	0.00%
Mississippi	0	0.00%
Tennessee	10	3.03%

Outside US	20	6.06%
Asia	0	0.00%
Canada	20	6.06%
Europe	0	0.00%
Other	0	0.00%

South Atlantic	44	13.33%
Delaware	1	0.30%
Florida	11	3.33%
Georgia	1	0.30%
Maryland	2	0.61%
No. Carolina	19	5.76%
So. Carolina	6	1.82%
Virginia	2	0.61%
West Virginia	2	0.61%

Mid Atlantic	23	6.97%
New Jersey	11	3.33%
New York	2	0.61%
Pennsylvania	10	3.03%

New England	14	4.24%
Connecticut	1	0.30%
Maine	6	1.82%
Massachusetts	1	0.30%
New Hampshire	4	1.21%
Rhode Island	0	0.00%
Vermont	2	0.61%

^{*} Destination totals might not match shipment totals

^{**} Canadian shipment totals removed from shipment total reported on Page 3 and top of this page