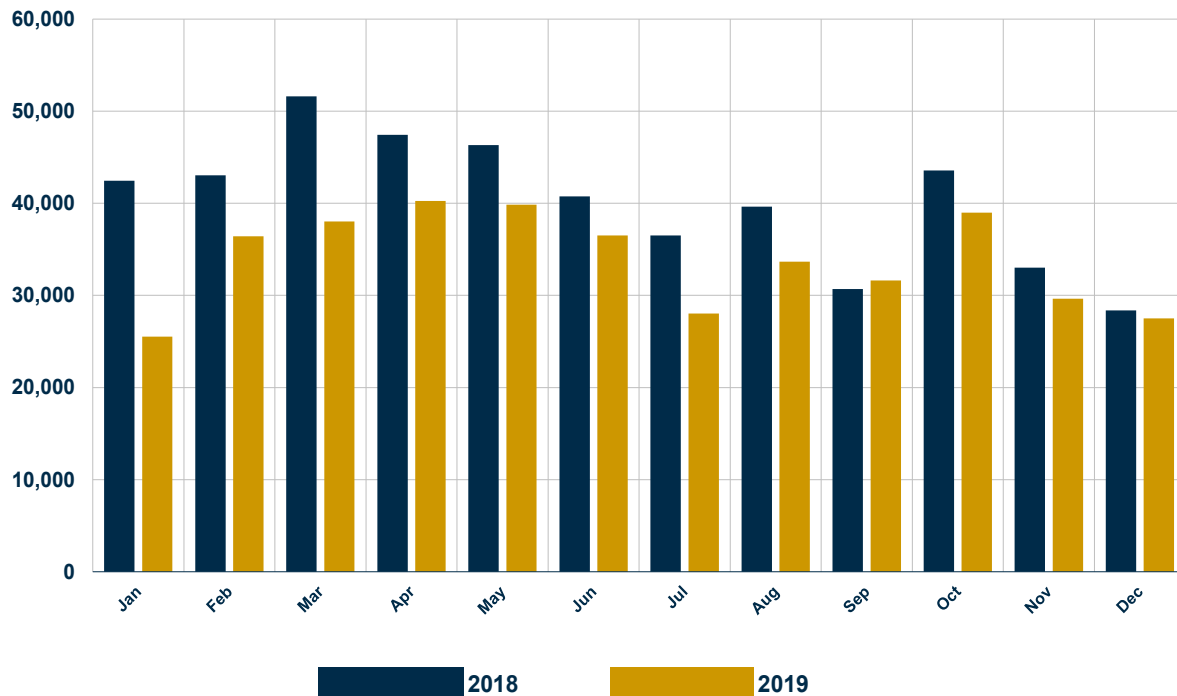


Wholesale Recreation Vehicle Shipments

	DEC 2018	DEC 2019	Change Over Last Year	Cum. 2018	Cum. 2019	Change Year To Date
Towables						
Travel Trailers (ALL)	19,122	18,720	-2.1%	327,101	274,630	-16.0%
Travel Trailers - Fifth Wheel	5,291	5,253	-0.7%	87,851	74,875	-14.8%
Folding Camping Trailers	538	394	-26.8%	7,254	6,534	-9.9%
Truck Campers	256	282	10.2%	3,881	3,402	-12.3%
All Towable RVs	25,207	24,649	-2.2%	426,087	359,441	-15.6%
Motorhomes						
Conventional (Type A)	1,215	1,116	-8.1%	21,719	16,420	-24.4%
Van Campers (Type B)	385	297	-22.9%	5,881	4,248	-27.8%
Mini (Type C)	1,556	1,454	-6.6%	29,985	25,961	-13.4%
All Motorhomes	3,156	2,867	-9.2%	57,585	46,629	-19.0%
Total RV Shipments	28,363	27,516	-3.0%	483,672	406,070	-16.0%

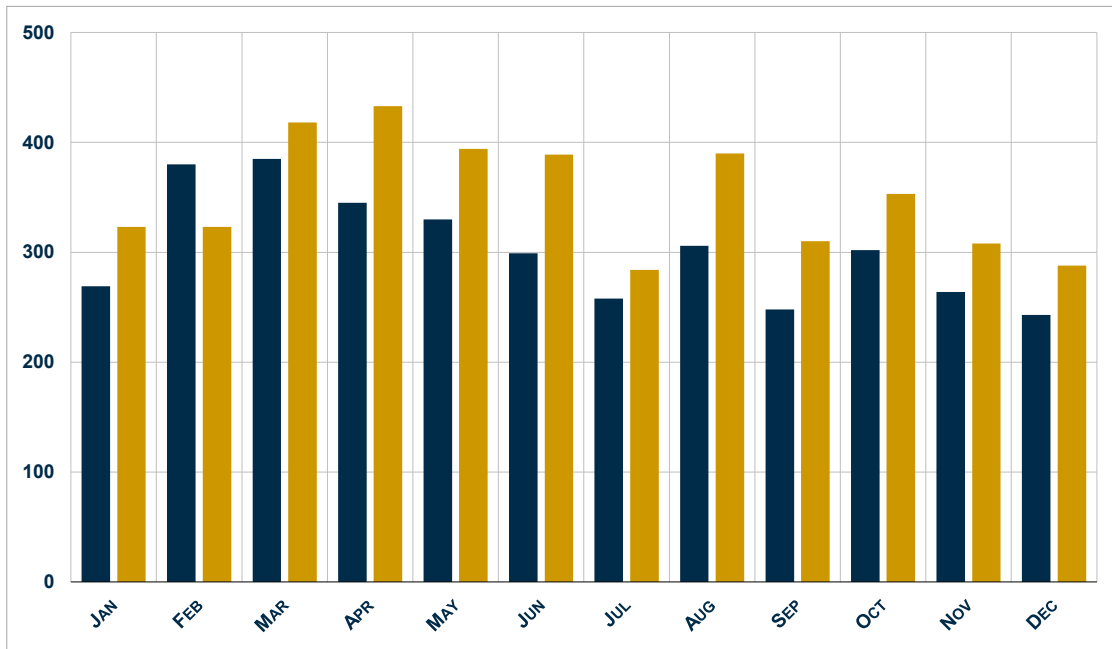
Total Shipments Monthly vs. Last Year



Wholesale Park Model RV Shipments

	December 2018	December 2019	Change Over Last Year	Cum. 2018	Cum. 2019	Change Year To Date
Park Model RVs	243	288	18.5%	3,629	4,213	16.1%

Total Monthly Shipments vs. Last Year



2019
 2018

<u>December</u>	<u>Year to Date</u>	
288	4,210	<u>Greater than 8.5 feet wide</u>
0	3	<u>8.5 feet wide or less</u>

* Year to date numbers can differ from reported numbers.

** Canadian Shipments removed from monthly and year-to-date totals

PMRV SHIPMENT DESTINATIONS - DECEMBER 2019

Total Units = 288

Pacific	46	15.81%
Alaska	0	0.00%
California	25	8.59%
Hawaii	0	0.00%
Oregon	7	2.41%
Washington	14	4.81%

Mountain	45	15.46%
Arizona	41	14.09%
Colorado	2	0.69%
Idaho	0	0.00%
Montana	0	0.00%
Nevada	0	0.00%
New Mexico	2	0.69%
Utah	0	0.00%
Wyoming	0	0.00%

W. No. Central	24	8.25%
Iowa	0	0.00%
Kansas	7	2.41%
Minnesota	16	5.50%
Missouri	0	0.00%
Nebraska	0	0.00%
No. Dakota	1	0.34%
So. Dakota	0	0.00%

W. So. Central	45	15.46%
Arkansas	1	0.34%
Louisiana	1	0.34%
Oklahoma	0	0.00%
Texas	43	14.78%

E. No. Central	39	13.40%
Illinois	6	2.06%
Indiana	9	3.09%
Michigan	2	0.69%
Ohio	8	2.75%
Wisconsin	14	4.81%

E. So. Central	6	2.06%
Alabama	1	0.34%
Kentucky	0	0.00%
Mississippi	0	0.00%
Tennessee	5	1.72%

Outside US	3	1.03%
Asia	0	0.00%
Canada	3	1.03%
Europe	0	0.00%
Other	0	0.00%

South Atlantic	65	22.34%
Delaware	1	0.34%
Florida	18	6.19%
Georgia	3	1.03%
Maryland	0	0.00%
No. Carolina	24	8.25%
So. Carolina	14	4.81%
Virginia	5	1.72%
West Virginia	0	0.00%

Mid Atlantic	8	2.75%
New Jersey	3	1.03%
New York	0	0.00%
Pennsylvania	5	1.72%

New England	10	3.44%
Connecticut	2	0.69%
Maine	8	2.75%
Massachusetts	0	0.00%
New Hampshire	0	0.00%
Rhode Island	0	0.00%
Vermont	0	0.00%

* Destination totals might not match shipment totals

** Canadian shipment totals removed from shipment total reported on Page 3 and top of this page