## Wholesale Recreation Vehicle Shipments

<table>
<thead>
<tr>
<th></th>
<th>JAN 2019</th>
<th>JAN 2020</th>
<th>Change Over Last Year</th>
<th>Cum. 2019</th>
<th>Cum. 2020</th>
<th>Change Year To Date</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Towables</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Travel Trailers (ALL)</td>
<td>16,802</td>
<td>22,678</td>
<td>35.0%</td>
<td>16,802</td>
<td>22,678</td>
<td>35.0%</td>
</tr>
<tr>
<td>Travel Trailers - Fifth Wheel</td>
<td>4,089</td>
<td>6,066</td>
<td>48.3%</td>
<td>4,089</td>
<td>6,066</td>
<td>48.3%</td>
</tr>
<tr>
<td>Folding Camping Trailers</td>
<td>488</td>
<td>454</td>
<td>-7.0%</td>
<td>488</td>
<td>454</td>
<td>-7.0%</td>
</tr>
<tr>
<td>Truck Campers</td>
<td>244</td>
<td>237</td>
<td>-2.9%</td>
<td>244</td>
<td>237</td>
<td>-2.9%</td>
</tr>
<tr>
<td><strong>All Towable RVs</strong></td>
<td>21,623</td>
<td>29,435</td>
<td>36.1%</td>
<td>21,623</td>
<td>29,435</td>
<td>36.1%</td>
</tr>
<tr>
<td><strong>Motorhomes</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Conventional (Type A)</td>
<td>1,502</td>
<td>1,252</td>
<td>-16.6%</td>
<td>1,502</td>
<td>1,252</td>
<td>-16.6%</td>
</tr>
<tr>
<td>Van Campers (Type B)</td>
<td>355</td>
<td>474</td>
<td>33.5%</td>
<td>355</td>
<td>474</td>
<td>33.5%</td>
</tr>
<tr>
<td>Mini (Type C)</td>
<td>2,060</td>
<td>1,842</td>
<td>-10.6%</td>
<td>2,060</td>
<td>1,842</td>
<td>-10.6%</td>
</tr>
<tr>
<td><strong>All Motorhomes</strong></td>
<td>3,917</td>
<td>3,568</td>
<td>-8.9%</td>
<td>3,917</td>
<td>3,568</td>
<td>-8.9%</td>
</tr>
<tr>
<td><strong>Total RV Shipments</strong></td>
<td>25,540</td>
<td>33,003</td>
<td>29.2%</td>
<td>25,540</td>
<td>33,003</td>
<td>29.2%</td>
</tr>
</tbody>
</table>

### Total Shipments Monthly vs. Last Year

![Total Shipments Monthly vs. Last Year](image-url)
Wholesale Park Model RV Shipments

<table>
<thead>
<tr>
<th></th>
<th>January 2019</th>
<th>January 2020</th>
<th>Change Over Last Year</th>
<th>Cum. 2019</th>
<th>Cum. 2020</th>
<th>Change Year To Date</th>
</tr>
</thead>
<tbody>
<tr>
<td>Park Model RVs</td>
<td>323</td>
<td>359</td>
<td>11.1%</td>
<td>323</td>
<td>359</td>
<td>11.1%</td>
</tr>
</tbody>
</table>

Total Monthly Shipments vs. Last Year

* Year to date numbers can differ from reported numbers.
** Canadian Shipments removed from monthly and year-to-date totals
**SHIPMENT DESTINATIONS - JANUARY 2020**

Total Units = 359

<table>
<thead>
<tr>
<th>Region</th>
<th>Units</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>Pacific</td>
<td>68</td>
<td>18.38%</td>
</tr>
<tr>
<td>Alaska</td>
<td>0</td>
<td>0.00%</td>
</tr>
<tr>
<td>California</td>
<td>40</td>
<td>10.81%</td>
</tr>
<tr>
<td>Hawaii</td>
<td>0</td>
<td>0.00%</td>
</tr>
<tr>
<td>Oregon</td>
<td>17</td>
<td>4.59%</td>
</tr>
<tr>
<td>Washington</td>
<td>11</td>
<td>2.97%</td>
</tr>
<tr>
<td>Mountain</td>
<td>48</td>
<td>12.97%</td>
</tr>
<tr>
<td>Arizona</td>
<td>42</td>
<td>11.35%</td>
</tr>
<tr>
<td>Colorado</td>
<td>0</td>
<td>0.00%</td>
</tr>
<tr>
<td>Idaho</td>
<td>2</td>
<td>0.54%</td>
</tr>
<tr>
<td>Montana</td>
<td>0</td>
<td>0.00%</td>
</tr>
<tr>
<td>Nevada</td>
<td>0</td>
<td>0.00%</td>
</tr>
<tr>
<td>New Mexico</td>
<td>0</td>
<td>0.00%</td>
</tr>
<tr>
<td>Utah</td>
<td>4</td>
<td>1.08%</td>
</tr>
<tr>
<td>Wyoming</td>
<td>0</td>
<td>0.00%</td>
</tr>
<tr>
<td>W. No. Central</td>
<td>14</td>
<td>3.78%</td>
</tr>
<tr>
<td>Iowa</td>
<td>0</td>
<td>0.00%</td>
</tr>
<tr>
<td>Kansas</td>
<td>2</td>
<td>0.54%</td>
</tr>
<tr>
<td>Minnesota</td>
<td>11</td>
<td>2.97%</td>
</tr>
<tr>
<td>Missouri</td>
<td>0</td>
<td>0.00%</td>
</tr>
<tr>
<td>Nebraska</td>
<td>0</td>
<td>0.00%</td>
</tr>
<tr>
<td>No. Dakota</td>
<td>1</td>
<td>0.27%</td>
</tr>
<tr>
<td>So. Dakota</td>
<td>0</td>
<td>0.00%</td>
</tr>
<tr>
<td>W. So. Central</td>
<td>61</td>
<td>16.49%</td>
</tr>
<tr>
<td>Arkansas</td>
<td>8</td>
<td>2.16%</td>
</tr>
<tr>
<td>Louisiana</td>
<td>4</td>
<td>1.08%</td>
</tr>
<tr>
<td>Oklahoma</td>
<td>1</td>
<td>0.27%</td>
</tr>
<tr>
<td>Texas</td>
<td>48</td>
<td>12.97%</td>
</tr>
<tr>
<td>E. No. Central</td>
<td>66</td>
<td>17.84%</td>
</tr>
<tr>
<td>Illinois</td>
<td>3</td>
<td>0.81%</td>
</tr>
<tr>
<td>Indiana</td>
<td>22</td>
<td>5.95%</td>
</tr>
<tr>
<td>Michigan</td>
<td>7</td>
<td>1.89%</td>
</tr>
<tr>
<td>Ohio</td>
<td>14</td>
<td>3.78%</td>
</tr>
<tr>
<td>Wisconsin</td>
<td>20</td>
<td>5.41%</td>
</tr>
<tr>
<td>E. So. Central</td>
<td>5</td>
<td>1.35%</td>
</tr>
<tr>
<td>Alabama</td>
<td>1</td>
<td>0.27%</td>
</tr>
<tr>
<td>Kentucky</td>
<td>4</td>
<td>1.08%</td>
</tr>
<tr>
<td>Mississippi</td>
<td>0</td>
<td>0.00%</td>
</tr>
<tr>
<td>Tennessee</td>
<td>0</td>
<td>0.00%</td>
</tr>
<tr>
<td>Outside US</td>
<td>11</td>
<td>2.97%</td>
</tr>
<tr>
<td>Asia</td>
<td>0</td>
<td>0.00%</td>
</tr>
<tr>
<td>Canada</td>
<td>11</td>
<td>2.97%</td>
</tr>
<tr>
<td>Europe</td>
<td>0</td>
<td>0.00%</td>
</tr>
<tr>
<td>Other</td>
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<td>0.00%</td>
</tr>
<tr>
<td>South Atlantic</td>
<td>49</td>
<td>13.24%</td>
</tr>
<tr>
<td>Delaware</td>
<td>3</td>
<td>0.81%</td>
</tr>
<tr>
<td>Florida</td>
<td>5</td>
<td>1.35%</td>
</tr>
<tr>
<td>Georgia</td>
<td>0</td>
<td>0.00%</td>
</tr>
<tr>
<td>Maryland</td>
<td>0</td>
<td>0.00%</td>
</tr>
<tr>
<td>No. Carolina</td>
<td>21</td>
<td>5.68%</td>
</tr>
<tr>
<td>So. Carolina</td>
<td>16</td>
<td>4.32%</td>
</tr>
<tr>
<td>Virginia</td>
<td>2</td>
<td>0.54%</td>
</tr>
<tr>
<td>West Virginia</td>
<td>2</td>
<td>0.54%</td>
</tr>
<tr>
<td>Mid Atlantic</td>
<td>35</td>
<td>9.46%</td>
</tr>
<tr>
<td>New Jersey</td>
<td>20</td>
<td>5.41%</td>
</tr>
<tr>
<td>New York</td>
<td>6</td>
<td>1.62%</td>
</tr>
<tr>
<td>Pennsylvania</td>
<td>9</td>
<td>2.43%</td>
</tr>
<tr>
<td>New England</td>
<td>13</td>
<td>3.51%</td>
</tr>
<tr>
<td>Connecticut</td>
<td>4</td>
<td>1.08%</td>
</tr>
<tr>
<td>Maine</td>
<td>8</td>
<td>2.16%</td>
</tr>
<tr>
<td>Massachusetts</td>
<td>1</td>
<td>0.27%</td>
</tr>
<tr>
<td>New Hampshire</td>
<td>0</td>
<td>0.00%</td>
</tr>
<tr>
<td>Rhode Island</td>
<td>0</td>
<td>0.00%</td>
</tr>
<tr>
<td>Vermont</td>
<td>0</td>
<td>0.00%</td>
</tr>
</tbody>
</table>

*Destination Totals might not match shipment totals*