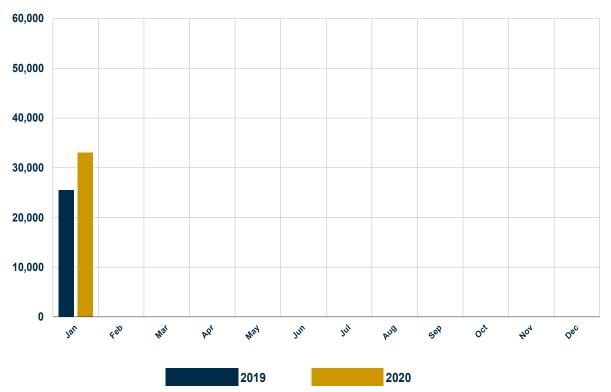
Wholesale Recreation Vehicle Shipments

	Change				Change	
	JAN	JAN	Over	Cum.	Cum.	Year
	2019	2020	Last Year	2019	2020	To Date
Towables						
Travel Trailers (ALL)	16,802	22,678	35.0%	16,802	22,678	35.0%
Travel Trailers - Fifth Wheel	4,089	6,066	48.3%	4,089	6,066	48.3%
Folding Camping Trailers	488	454	-7.0%	488	454	-7.0%
Truck Campers	244	237	-2.9%	244	237	-2.9%
All Towable RVs	21,623	29,435	36.1%	21,623	29,435	36.1%
Motorhomes						
Conventional (Type A)	1,502	1,252	-16.6%	1,502	1,252	-16.6%
Van Campers (Type B)	355	474	33.5%	355	474	33.5%
Mini (Type C)	2,060	1,842	-10.6%	2,060	1,842	-10.6%
All Motorhomes	3,917	3,568	-8.9%	3,917	3,568	-8.9%
Total RV Shipments	25,540	33,003	29.2%	25,540	33,003	29.2%

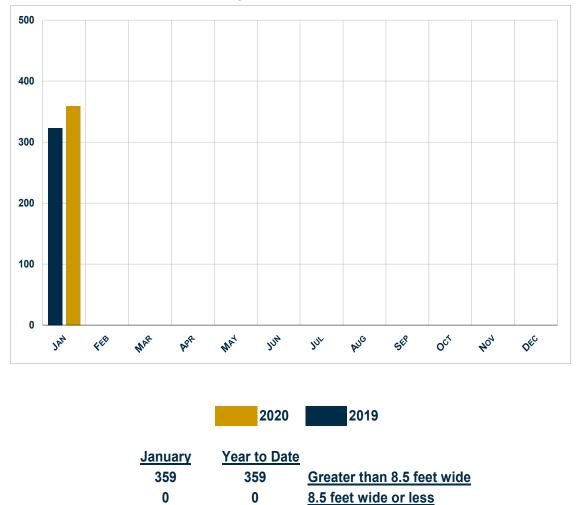
Total Shipments Monthly vs. Last Year



Wholesale Park Model RV Shipments

	Change			Change		
	January	January	Over	Cum.	Cum.	Year
	2019	2020	Last Year	2019	2020	To Date
Park Model RVs	323	359	11.1%	323	359	11.1%

Total Monthly Shipments vs. Last Year



* Year to date numbers can differ from reported numbers.

** Canadian Shipments removed from monthly and year-to-date totals

SHIPMENT DESTINATIONS - JANUARY 2020

Pacific	68	18.38%
Alaska	0	0.00%
California	40	10.81%
Hawaii	0	0.00%
Oregon	17	4.59%
Washington	11	2.97%

Mountain	48	12.97%
Arizona	42	11.35%
Colorado	0	0.00%
Idaho	2	0.54%
Montana	0	0.00%
Nevada	0	0.00%
New Mexico	0	0.00%
Utah	4	1.08%
Wyoming	0	0.00%

W. No. Central	14	3.78%
Iowa	0	0.00%
Kansas	2	0.54%
Minnesota	11	2.97%
Missouri	0	0.00%
Nebraska	0	0.00%
No. Dakota	1	0.27%
So. Dakota	0	0.00%

Total	Units =	350
1 Oldi	Units -	222

W. So. Central	61	16.49%
Arkansas	8	2.16%
Louisiana	4	1.08%
Oklahoma	1	0.27%
Texas	48	12.97%

E. No. Central	66	17.84%
Illinois	3	0.81%
Indiana	22	5.95%
Michigan	7	1.89%
Ohio	14	3.78%
Wisconsin	20	5.41%

E. So. Central	5	1.35%
Alabama	1	0.27%
Kentucky	4	1.08%
Mississippi	0	0.00%
Tennessee	0	0.00%

Outside US	11	2.97%
Asia	0	0.00%
Canada	11	2.97%
Europe	0	0.00%
Other	0	0.00%

South Atlantic	49	13.24%
Delaware	3	0.81%
Florida	5	1.35%
Georgia	0	0.00%
Maryland	0	0.00%
No. Carolina	21	5.68%
So. Carolina	16	4.32%
Virginia	2	0.54%
West Virginia	2	0.54%

Mid Atlantic	35	9.46%
New Jersey	20	5.41%
New York	6	1.62%
Pennsylvania	9	2.43%

New England	13	3.51%
Connecticut	4	1.08%
Maine	8	2.16%
Massachusetts	1	0.27%
New Hampshire	0	0.00%
Rhode Island	0	0.00%
Vermont	0	0.00%

* Destination Totals might not match shipment totals