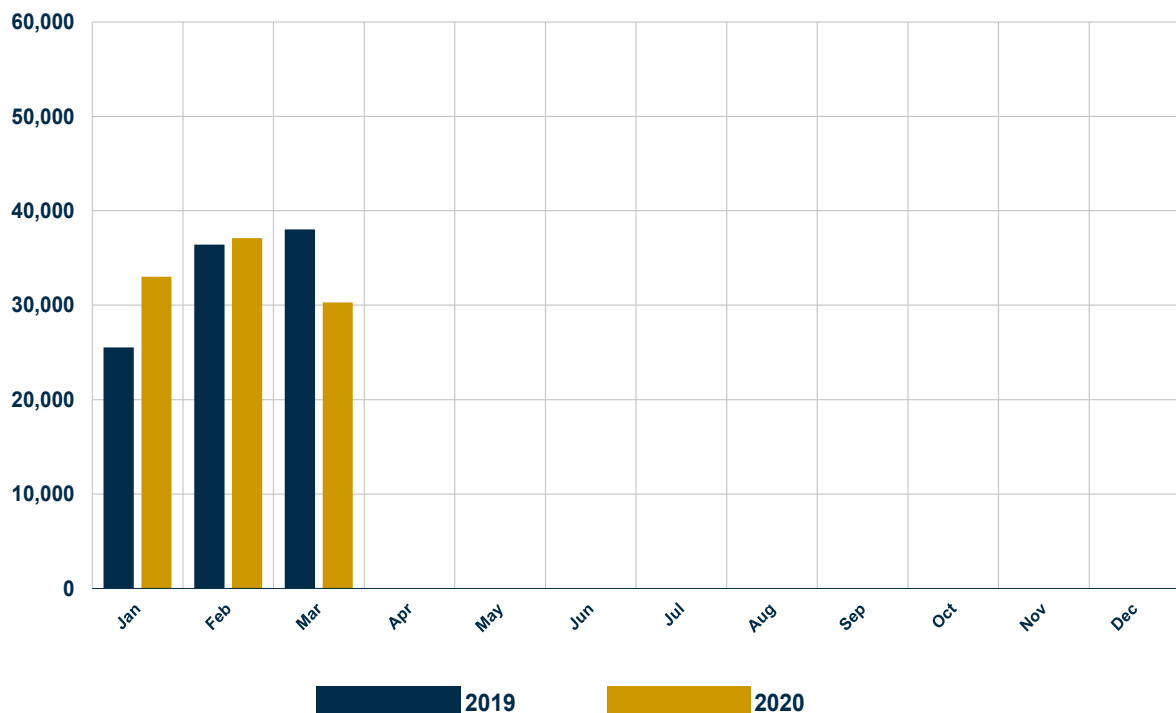


Wholesale Recreation Vehicle Shipments

	MAR 2019	MAR 2020	Change Over Last Year	Cum. 2019	Cum. 2020	Change Year To Date
Towables						
Travel Trailers (ALL)	25,702	21,076	-18.0%	66,733	68,915	3.3%
Travel Trailers - Fifth Wheel	7,071	5,914	-16.4%	17,998	19,056	5.9%
Folding Camping Trailers	742	507	-31.7%	1,864	1,574	-15.6%
Truck Campers	239	226	-5.4%	658	782	18.8%
All Towable RVs	33,754	27,723	-17.9%	87,253	90,327	3.5%
Motorhomes						
Conventional (Type A)	1,528	819	-46.4%	4,771	3,439	-27.9%
Van Campers (Type B)	170	377	121.8%	842	1,232	46.3%
Mini (Type C)	2,563	1,369	-46.6%	7,110	5,406	-24.0%
All Motorhomes	4,261	2,565	-39.8%	12,723	10,077	-20.8%
Total RV Shipments	38,015	30,288	-20.3%	99,976	100,404	0.4%

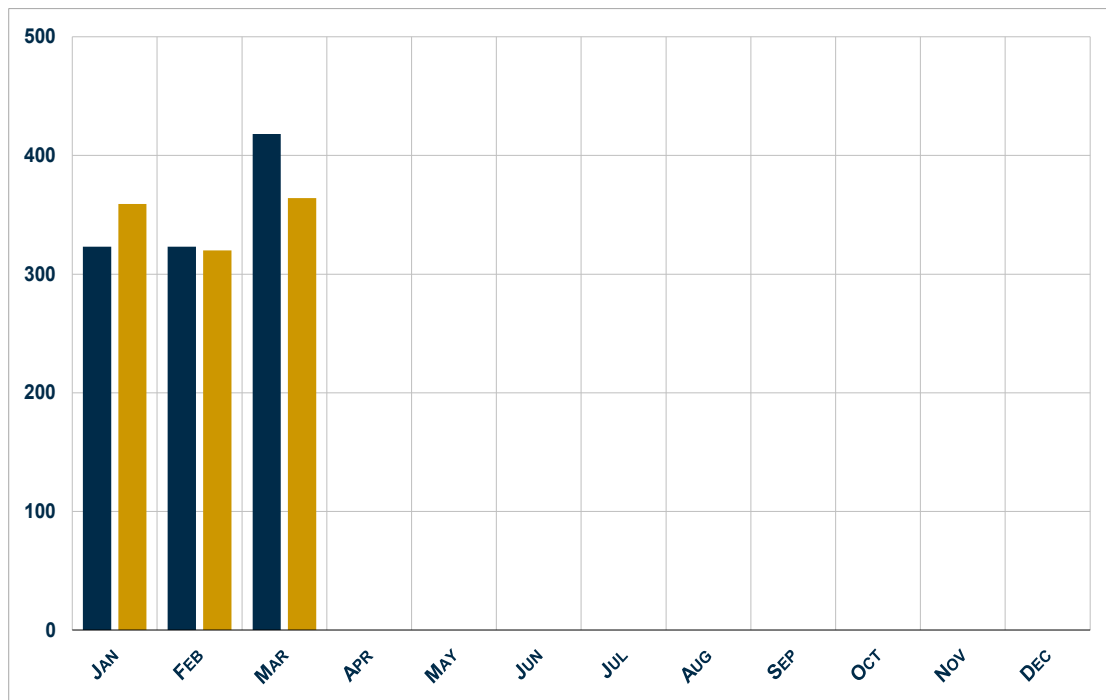
Total Shipments Monthly vs. Last Year



Wholesale Park Model RV Shipments

	March 2019	March 2020	Change Over Last Year	Cum. 2019	Cum. 2020	Change Year To Date
Park Model RVs	418	364	-12.9%	1,064	1,043	-2.0%

Total Monthly Shipments vs. Last Year



2020
 2019

<u>March</u>	<u>Year to Date</u>	<u>Greater than 8.5 feet wide</u>
364	1,043	<u>8.5 feet wide or less</u>
0	0	

* Year to date numbers can differ from reported numbers.

** Canadian Shipments removed from monthly and year-to-date totals

PMRV SHIPMENT DESTINATIONS - MARCH 2020

Total Units = 364

Pacific	41	10.76%
Alaska	0	0.00%
California	30	7.87%
Hawaii	0	0.00%
Oregon	3	0.79%
Washington	8	2.10%

Mountain	46	12.07%
Arizona	17	4.46%
Colorado	24	6.30%
Idaho	0	0.00%
Montana	1	0.26%
Nevada	0	0.00%
New Mexico	0	0.00%
Utah	2	0.52%
Wyoming	2	0.52%

W. No. Central	24	6.30%
Iowa	2	0.52%
Kansas	0	0.00%
Minnesota	18	4.72%
Missouri	2	0.52%
Nebraska	1	0.26%
No. Dakota	1	0.26%
So. Dakota	0	0.00%

W. So. Central	51	13.39%
Arkansas	0	0.00%
Louisiana	0	0.00%
Oklahoma	2	0.52%
Texas	49	12.86%

E. No. Central	44	11.55%
Illinois	1	0.26%
Indiana	11	2.89%
Michigan	3	0.79%
Ohio	8	2.10%
Wisconsin	21	5.51%

E. So. Central	14	3.67%
Alabama	2	0.52%
Kentucky	0	0.00%
Mississippi	0	0.00%
Tennessee	12	3.15%

Outside US	17	4.46%
Asia	0	0.00%
Canada	17	4.46%
Europe	0	0.00%
Other	0	0.00%

South Atlantic	81	21.26%
Delaware	5	1.31%
Florida	5	1.31%
Georgia	3	0.79%
Maryland	0	0.00%
No. Carolina	31	8.14%
So. Carolina	29	7.61%
Virginia	8	2.10%
West Virginia	0	0.00%

Mid Atlantic	29	7.61%
New Jersey	2	0.52%
New York	15	3.94%
Pennsylvania	12	3.15%

New England	34	8.92%
Connecticut	1	0.26%
Maine	19	4.99%
Massachusetts	4	1.05%
New Hampshire	9	2.36%
Rhode Island	0	0.00%
Vermont	1	0.26%

* Destination Totals might not match shipment totals