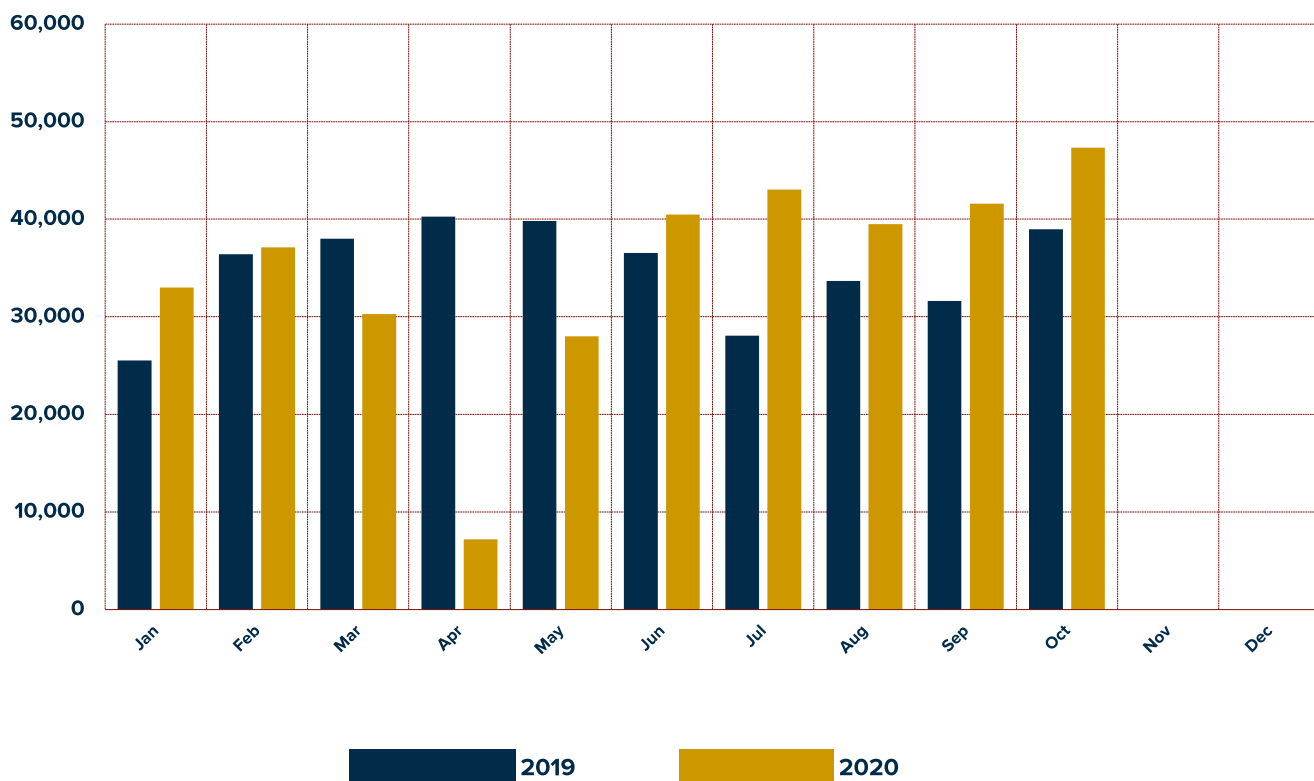


Wholesale Recreation Vehicle Shipments

	OCT 2019	OCT 2020	Change Over Last Year	Cum. 2019	Cum. 2020	Change Year To Date
Towables						
Travel Trailers (ALL)	26,057	32,593	25.1%	236,212	240,990	2.0%
Travel Trailers - Fifth Wheel	7,804	9,431	20.8%	63,859	65,846	3.1%
Folding Camping Trailers	612	525	-14.2%	5,595	5,192	-7.2%
Truck Campers	393	305	-22.4%	2,829	2,596	-8.2%
All Towable RVs	34,866	42,854	22.9%	308,495	314,624	2.0%
Motorhomes						
Conventional (Type A)	1,524	1,136	-25.5%	14,160	9,761	-31.1%
Van Campers (Type B)	431	927	115.1%	3,583	5,598	56.2%
Mini (Type C)	2,151	2,409	12.0%	22,672	17,534	-22.7%
All Motorhomes	4,106	4,472	8.9%	40,415	32,893	-18.6%
Total RV Shipments	38,972	47,326	21.4%	348,910	347,517	-0.4%

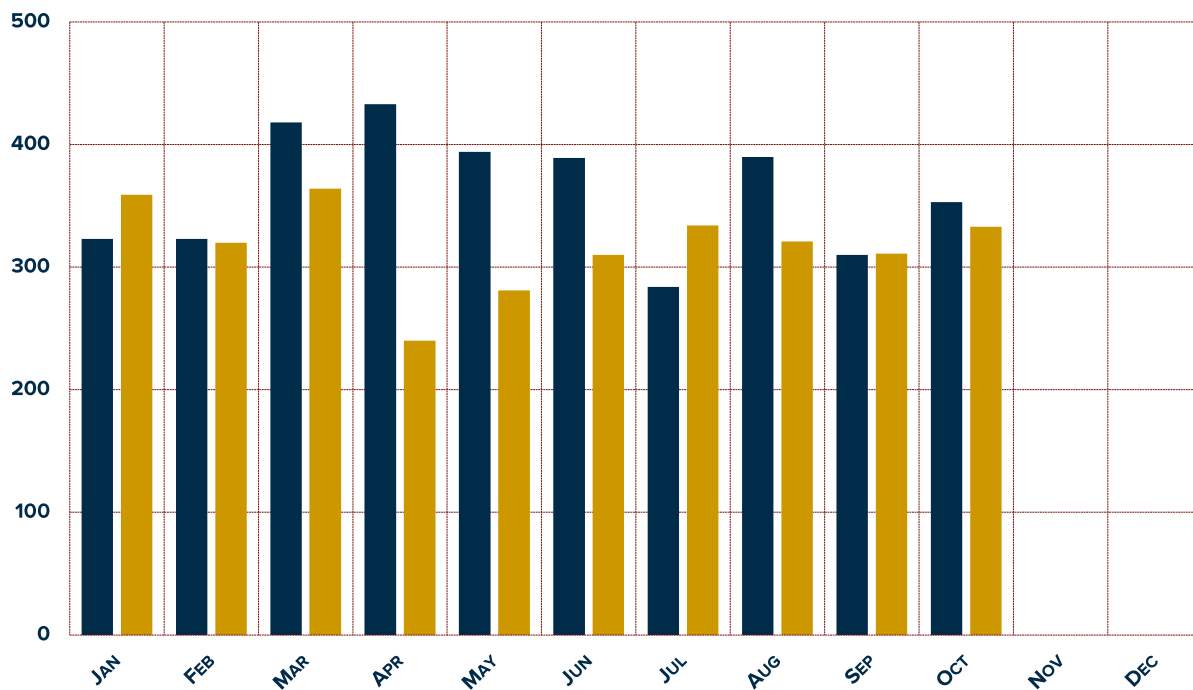
Total Shipments Monthly vs. Last Year



Wholesale Park Model RV Shipments

	October 2019	October 2020	Change Over Last Year	Cum. 2019	Cum. 2020	Change Year To Date
Park Model RVs	353	333	-5.7%	3,617	3,173	-12.3%

Total Monthly Shipments vs. Last Year



2020 2019

<u>October</u>	<u>Year to Date</u>	
332	3,166	<u>Greater than 8.5 feet wide</u>
1	7	<u>8.5 feet wide or less</u>

* Year to date numbers can differ from reported numbers.

** Canadian shipments removed from monthly and year-to-date totals

Wholesale Park Model RV Destinations

Total Units = 333

Pacific	76	21.65%
Alaska	0	0.00%
California	44	12.54%
Hawaii	0	0.00%
Oregon	15	4.27%
Washington	17	4.84%

Mountain	34	9.69%
Arizona	20	5.70%
Colorado	5	1.42%
Idaho	2	0.57%
Montana	0	0.00%
Nevada	1	0.28%
New Mexico	2	0.57%
Utah	4	1.14%
Wyoming	0	0.00%

W. No. Central	20	5.70%
Iowa	1	0.28%
Kansas	0	0.00%
Minnesota	15	4.27%
Missouri	0	0.00%
Nebraska	0	0.00%
No. Dakota	4	1.14%
So. Dakota	0	0.00%

W. So. Central	82	23.36%
Arkansas	0	0.00%
Louisiana	0	0.00%
Oklahoma	1	0.28%
Texas	81	23.08%

E. No. Central	42	11.97%
Illinois	5	1.42%
Indiana	6	1.71%
Michigan	4	1.14%
Ohio	6	1.71%
Wisconsin	21	5.98%

E. So. Central	10	2.85%
Alabama	1	0.28%
Kentucky	1	0.28%
Mississippi	2	0.57%
Tennessee	6	1.71%

Outside US	18	5.13%
Asia	0	0.00%
Canada	18	5.13%
Europe	0	0.00%
Other	0	0.00%

South Atlantic	39	11.11%
Delaware	4	1.14%
Florida	16	4.56%
Georgia	0	0.00%
Maryland	0	0.00%
No. Carolina	13	3.70%
So. Carolina	2	0.57%
Virginia	3	0.85%
West Virginia	1	0.28%

Mid Atlantic	22	6.27%
New Jersey	8	2.28%
New York	2	0.57%
Pennsylvania	12	3.42%

New England	8	2.28%
Connecticut	0	0.00%
Maine	5	1.42%
Massachusetts	2	0.57%
New Hampshire	0	0.00%
Rhode Island	0	0.00%
Vermont	1	0.28%

* Destination totals might not match shipment totals

** Canadian shipment totals removed from shipment total reported on Page 3 and top of this page