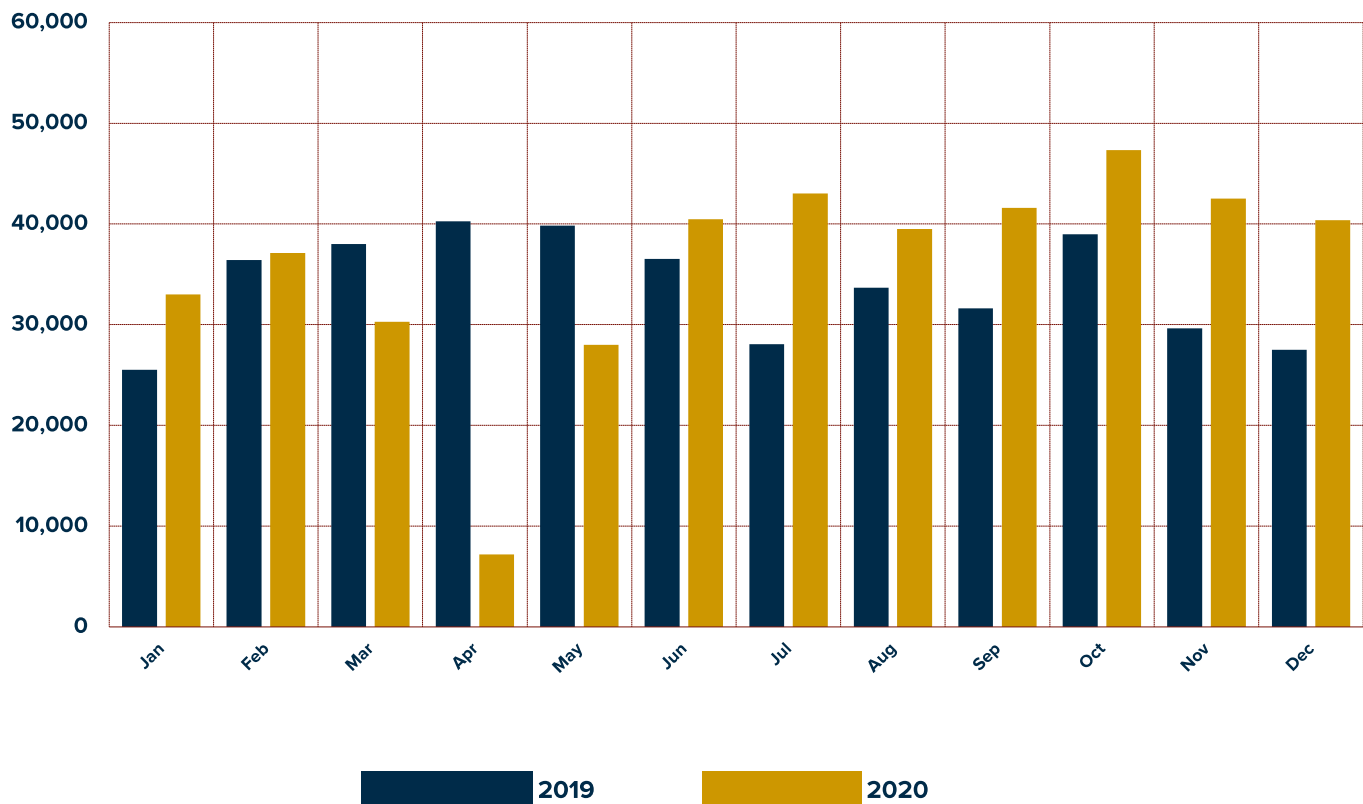


Wholesale Recreation Vehicle Shipments

	DEC 2019	DEC 2020	Change Over Last Year	Cum. 2019	Cum. 2020	Change Year To Date
Towables						
Travel Trailers (ALL)	18,720	28,047	49.8%	274,630	298,478	8.7%
Travel Trailers - Fifth Wheel	5,253	7,670	46.0%	74,875	81,508	8.9%
Folding Camping Trailers	394	516	31.0%	6,534	6,255	-4.3%
Truck Campers	282	271	-3.9%	3,402	3,372	-0.9%
All Towable RVs	24,649	36,504	48.1%	359,441	389,613	8.4%
Motorhomes						
Conventional (Type A)	1,116	1,062	-4.8%	16,420	11,892	-27.6%
Van Campers (Type B)	297	796	168.0%	4,248	7,222	70.0%
Mini (Type C)	1,454	2,020	38.9%	25,961	21,685	-16.5%
All Motorhomes	2,867	3,878	35.3%	46,629	40,799	-12.5%
Total RV Shipments	27,516	40,382	46.8%	406,070	430,412	6.0%

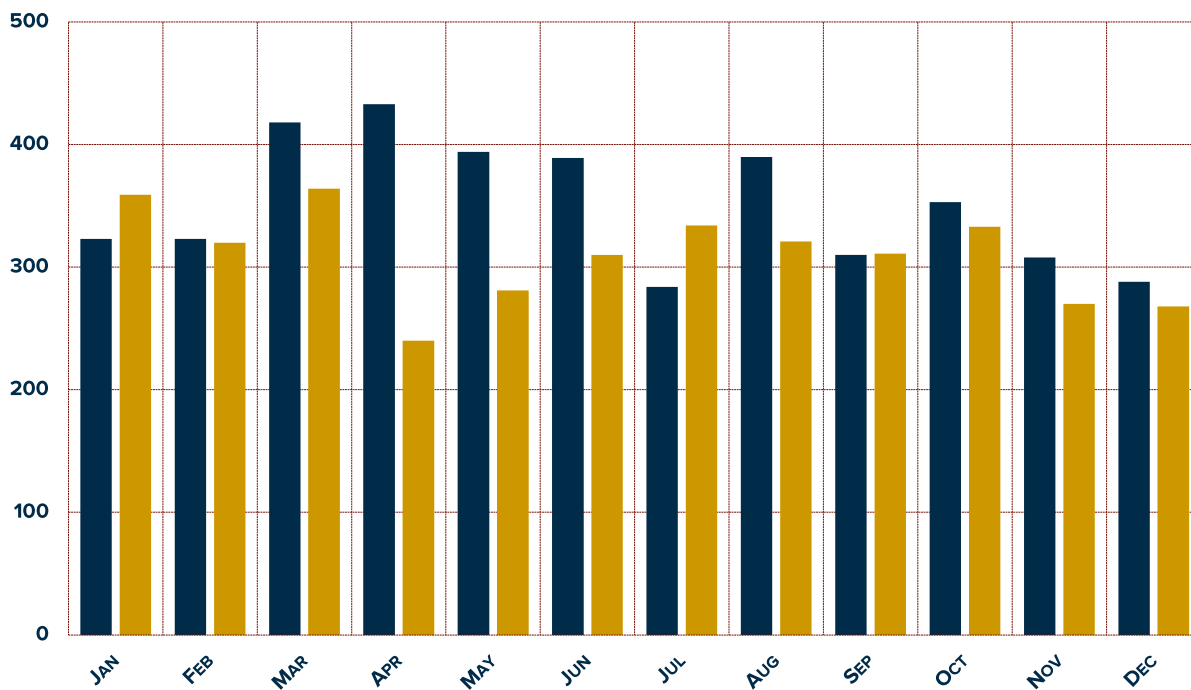
Total Shipments Monthly vs. Last Year



Wholesale Park Model RV Shipments

	December 2019	December 2020	Change Over Last Year	Cum. 2019	Cum. 2020	Change Year To Date
Park Model RVs	288	268	-6.9%	4,213	3,711	-11.9%

Total Monthly Shipments vs. Last Year



2020
 2019

<u>December</u>	<u>Year to Date</u>	
268	3,702	<u>Greater than 8.5 feet wide</u>
0	9	<u>8.5 feet wide or less</u>

* Year to date numbers can differ from reported numbers.

** Canadian shipments removed from monthly and year-to-date totals

Wholesale Park Model RV Destinations

Total Units = 268

Pacific	36	12.95%
Alaska	0	0.00%
California	15	5.40%
Hawaii	0	0.00%
Oregon	7	2.52%
Washington	14	5.04%

Mountain	43	15.47%
Arizona	34	12.23%
Colorado	0	0.00%
Idaho	6	2.16%
Montana	0	0.00%
Nevada	3	1.08%
New Mexico	0	0.00%
Utah	0	0.00%
Wyoming	0	0.00%

W. No. Central	14	5.04%
Iowa	0	0.00%
Kansas	0	0.00%
Minnesota	8	2.88%
Missouri	5	1.80%
Nebraska	1	0.36%
No. Dakota	0	0.00%
So. Dakota	0	0.00%

W. So. Central	55	19.78%
Arkansas	1	0.36%
Louisiana	0	0.00%
Oklahoma	1	0.36%
Texas	53	19.06%

E. No. Central	55	19.78%
Illinois	3	1.08%
Indiana	13	4.68%
Michigan	2	0.72%
Ohio	29	10.43%
Wisconsin	8	2.88%

E. So. Central	5	1.80%
Alabama	1	0.36%
Kentucky	0	0.00%
Mississippi	0	0.00%
Tennessee	4	1.44%

Outside US	10	3.60%
Asia	0	0.00%
Canada	10	3.60%
Europe	0	0.00%
Other	0	0.00%

South Atlantic	23	8.27%
Delaware	4	1.44%
Florida	6	2.16%
Georgia	0	0.00%
Maryland	1	0.36%
No. Carolina	9	3.24%
So. Carolina	1	0.36%
Virginia	2	0.72%
West Virginia	0	0.00%

Mid Atlantic	20	7.19%
New Jersey	10	3.60%
New York	4	1.44%
Pennsylvania	6	2.16%

New England	17	6.12%
Connecticut	0	0.00%
Maine	3	1.08%
Massachusetts	1	0.36%
New Hampshire	12	4.32%
Rhode Island	1	0.36%
Vermont	0	0.00%

* Destination totals might not match shipment totals

** Canadian shipment totals removed from shipment total reported on Page 3 and top of this page