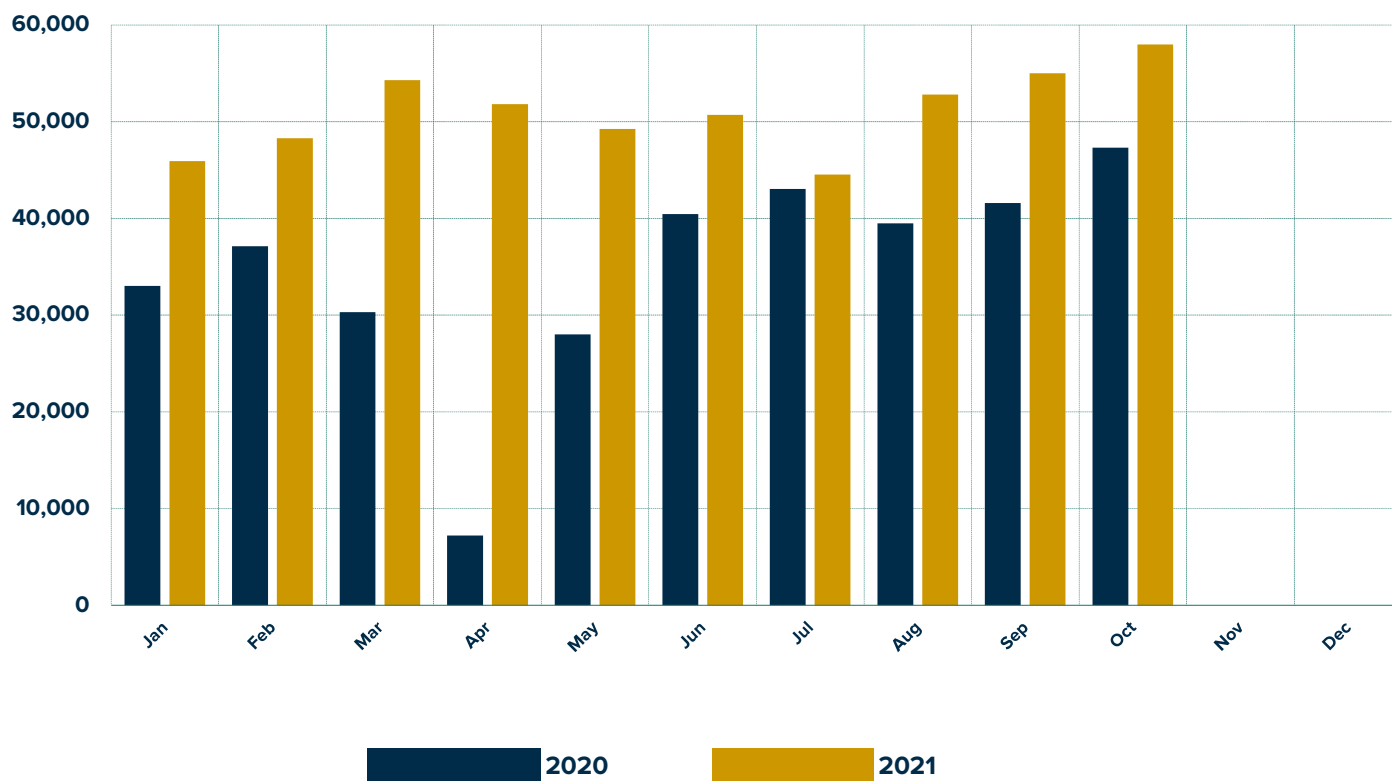


October 2021 RV Wholesale Shipment Summary

| | OCT 2020 | OCT 2021 | Change Over Last Year | YTD 2020 | YTD 2021 | Change Year To Date |
|-------------------------------|---------------|---------------|-----------------------------|----------------|----------------|---------------------------|
| Towables | | | | | | |
| Travel Trailers (ALL) | 32,593 | 40,317 | 23.7% | 240,990 | 360,041 | 49.4% |
| Travel Trailers - Fifth Wheel | 9,431 | 11,340 | 20.2% | 65,846 | 92,577 | 40.6% |
| Folding Camping Trailers | 525 | 733 | 39.6% | 5,192 | 6,588 | 26.9% |
| Truck Campers | 305 | 466 | 52.8% | 2,596 | 3,865 | 48.9% |
| All Towable RVs | 42,854 | 52,856 | 23.3% | 314,624 | 463,071 | 47.2% |
| Motorhomes | | | | | | |
| Conventional (Type A) | 1,136 | 1,443 | 27.0% | 9,761 | 13,128 | 34.5% |
| Van Campers (Type B) | 927 | 1,320 | 42.4% | 5,598 | 11,240 | 100.8% |
| Mini (Type C) | 2,409 | 2,352 | -2.4% | 17,534 | 23,169 | 32.1% |
| All Motorhomes | 4,472 | 5,115 | 14.4% | 32,893 | 47,537 | 44.5% |
| Total RV Shipments | 47,326 | 57,971 | 22.5% | 347,517 | 510,608 | 46.9% |

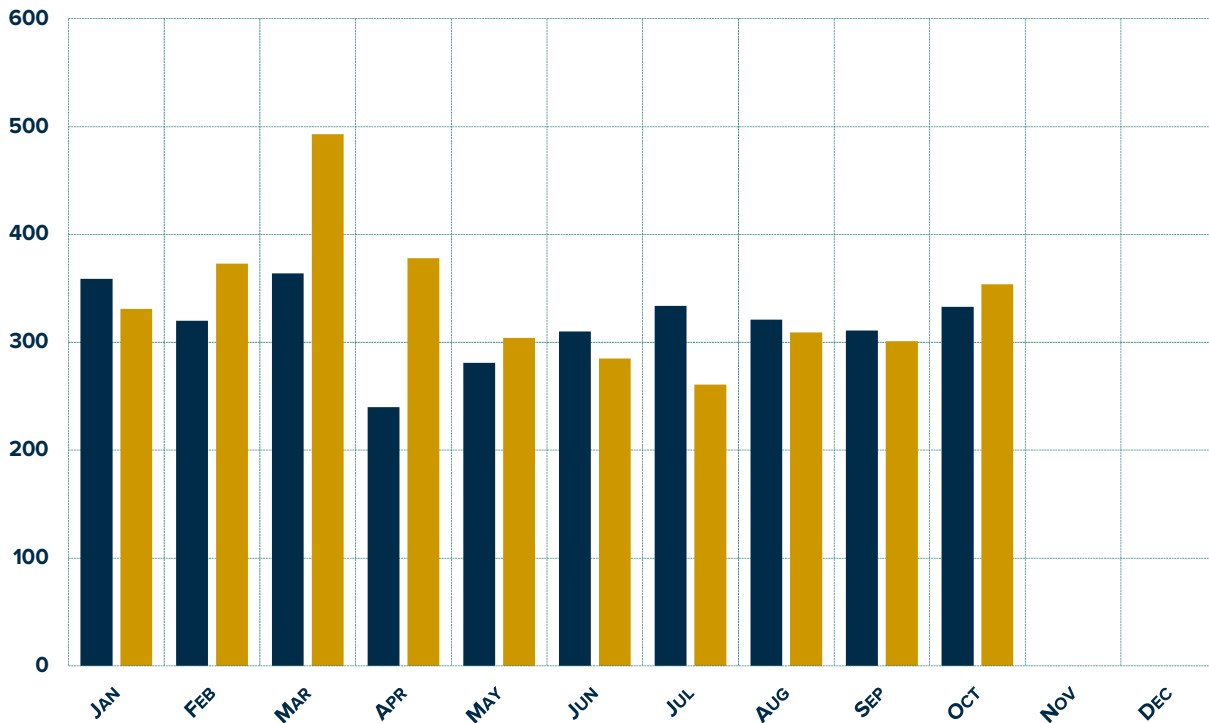
Total Shipments Monthly vs. Last Year



October 2021 PMRV Wholesale Shipment Summary

| | October 2020 | October 2021 | Change Over Last Year | Cum. 2020 | Cum. 2021 | Change Year To Date |
|-----------------------|-----------------|-----------------|-----------------------------|--------------|--------------|---------------------------|
| Park Model RVs | 333 | 354 | 6.3% | 3,173 | 3,389 | 6.8% |

Total Monthly Shipments vs. Last Year



2021
 2020

| | | |
|----------------|---------------------|-----------------------------------|
| <u>October</u> | <u>Year to Date</u> | <u>Greater than 8.5 feet wide</u> |
| 354 | 3,387 | 8.5 feet wide or less |
| 0 | 2 | |

* Year to date numbers can differ from reported numbers.

** Canadian shipments removed from monthly and year-to-date totals

October 2021 PMRV Destination Summary

Total Units = 354

| Pacific | 63 | 16.80% |
|------------|----|--------|
| Alaska | 0 | 0.00% |
| California | 43 | 11.47% |
| Hawaii | 0 | 0.00% |
| Oregon | 6 | 1.60% |
| Washington | 14 | 3.73% |

| Mountain | 57 | 15.20% |
|------------|----|--------|
| Arizona | 37 | 9.87% |
| Colorado | 12 | 3.20% |
| Idaho | 0 | 0.00% |
| Montana | 0 | 0.00% |
| Nevada | 1 | 0.27% |
| New Mexico | 3 | 0.80% |
| Utah | 3 | 0.80% |
| Wyoming | 1 | 0.27% |

| W. No. Central | 16 | 4.27% |
|----------------|----|-------|
| Iowa | 0 | 0.00% |
| Kansas | 0 | 0.00% |
| Minnesota | 16 | 4.27% |
| Missouri | 0 | 0.00% |
| Nebraska | 0 | 0.00% |
| No. Dakota | 0 | 0.00% |
| So. Dakota | 0 | 0.00% |

| W. So. Central | 68 | 18.13% |
|----------------|----|--------|
| Arkansas | 2 | 0.53% |
| Louisiana | 0 | 0.00% |
| Oklahoma | 1 | 0.27% |
| Texas | 65 | 17.33% |

| E. No. Central | 59 | 15.73% |
|----------------|----|--------|
| Illinois | 0 | 0.00% |
| Indiana | 7 | 1.87% |
| Michigan | 14 | 3.73% |
| Ohio | 12 | 3.20% |
| Wisconsin | 26 | 6.93% |

| E. So. Central | 4 | 1.07% |
|----------------|---|-------|
| Alabama | 0 | 0.00% |
| Kentucky | 0 | 0.00% |
| Mississippi | 0 | 0.00% |
| Tennessee | 4 | 1.07% |

| Outside US | 21 | 5.60% |
|------------|----|-------|
| Asia | 0 | 0.00% |
| Canada | 21 | 5.60% |
| Europe | 0 | 0.00% |
| Other | 0 | 0.00% |

| South Atlantic | 43 | 11.47% |
|----------------|----|--------|
| Delaware | 4 | 1.07% |
| Florida | 6 | 1.60% |
| Georgia | 4 | 1.07% |
| Maryland | 0 | 0.00% |
| No. Carolina | 19 | 5.07% |
| So. Carolina | 0 | 0.00% |
| Virginia | 7 | 1.87% |
| West Virginia | 3 | 0.80% |

| Mid Atlantic | 36 | 9.60% |
|--------------|----|-------|
| New Jersey | 7 | 1.87% |
| New York | 9 | 2.40% |
| Pennsylvania | 20 | 5.33% |

| New England | 8 | 2.13% |
|---------------|---|-------|
| Connecticut | 1 | 0.27% |
| Maine | 6 | 1.60% |
| Massachusetts | 0 | 0.00% |
| New Hampshire | 0 | 0.00% |
| Rhode Island | 1 | 0.27% |
| Vermont | 0 | 0.00% |

* Destination totals might not match shipment totals

** Canadian shipment totals removed from shipment total reported on Page 3 and top of this page